

COHEN FINANCIAL SECURES \$4 MILLION FINANCING FOR INDUSTRIAL CORPORATE HEADQUARTERS

Chicago (March 31, 2011) – Cohen Financial, a national real estate capital services firm, today announced that it has arranged a \$4 million refinancing of an industrial corporate headquarters building located at 4215 Campus Drive in Aurora, Illinois, a suburb of Chicago. The property totals 46,986 square-feet and houses office, laboratory and warehouse space. Engineering Systems, Inc., a national engineering and scientific investigation and analysis firm that specializes in corporate accidents, has fully leased the property for its corporate headquarters.



Michael Grant, Director of Cohen Financial in the Chicago office, secured the fixed-rate, 10-year term loan with a 20-year amortization schedule. The lender is an East Coast based life insurance company. The borrower is Campus Drive, LLC and the developer is REM Management Company, an Illinois-based developer of industrial and one-story office properties. The transaction closed on January 25, 2011.

“Because the property is a corporate headquarters the structure has a high-degree of finish, we faced the real challenge of a higher loan and rental per square foot,” said Mr. Grant. “To secure the terms our client needed, Cohen Financial had to differentiate this transaction from a normal office/warehouse property deal. The borrower was pleased with the terms that we negotiated.”

About Cohen Financial

Cohen Financial is a diversified, commercial real estate capital services firm offering debt and equity placement, investment brokerage, loan administration and advisory services. Marking 33 years of capital markets experience in 2011, the company is well recognized as one of the nation's leading loan servicers and special servicers, as well as an originator of commercial and multifamily real estate financing. Cohen Financial serves clients throughout the U.S. from offices in 9 major markets.

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